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### Overview of available trainings

<table>
<thead>
<tr>
<th>Type</th>
<th>Item</th>
<th>Short description</th>
<th>To be used for</th>
<th>Order</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Consulting</strong></td>
<td>ITR-eco-210-dd &amp; ITR-eco-500-dd &amp; ITR-eco-610-dd</td>
<td>eCognition onsite consulting incl. travel time and expenses</td>
<td>Classroom - fundamentals; Classroom – analysis strategies Classroom – creating Architect solutions</td>
<td>Quote/PO</td>
</tr>
<tr>
<td><strong>Classroom</strong></td>
<td>ITR-eco-110-dd &amp; ITR-eco-500-dd &amp; ITR-eco-610-dd</td>
<td>eCognition onsite training incl. travel time and expenses</td>
<td>Classroom – analysis strategies Classroom – creating Architect solutions</td>
<td>Quote/PO</td>
</tr>
<tr>
<td><strong>Demonstration</strong></td>
<td>ITR-eco-810-dd &amp; ITR-eco-500-dd &amp; ITR-eco-610-dd</td>
<td>eCognition System Onsite Demonstration incl. travel time and expenses</td>
<td>Classroom – fundamentals; Classroom – analysis strategies Classroom – creating Architect solutions</td>
<td>Quote/PO</td>
</tr>
<tr>
<td><strong>Consulting</strong></td>
<td>ITR-eco-220-dd &amp; ITR-eco-500-dd &amp; ITR-eco-610-dd</td>
<td>eCognition in-house consulting hour</td>
<td>roadway - fundamentals; Classroom – analysis strategies Classroom – creating Architect solutions</td>
<td>Quote/PO</td>
</tr>
<tr>
<td><strong>Classroom</strong></td>
<td>ITR-eco-120-dd &amp; ITR-eco-500-dd &amp; ITR-eco-610-dd</td>
<td>eCognition in-house training day</td>
<td>Classroom – fundamentals; Classroom – analysis strategies Classroom – creating Architect solutions</td>
<td>Quote/PO</td>
</tr>
<tr>
<td><strong>Data processing</strong></td>
<td>ITR-eco-400-dd &amp; ITR-eco-500-dd &amp; ITR-eco-610-dd</td>
<td>eCognition Data Processing Day</td>
<td>Classroom – fundamentals; Classroom – analysis strategies Classroom – creating Architect solutions</td>
<td>Quote/PO</td>
</tr>
<tr>
<td><strong>Online</strong></td>
<td>ITR-eco-130-dd &amp; ITR-eco-500-dd &amp; ITR-eco-610-dd</td>
<td>eCognition Trainer led personal online classroom training.</td>
<td>Classroom – fundamentals; Classroom – analysis strategies Classroom – creating Architect solutions</td>
<td>Quote/PO</td>
</tr>
<tr>
<td><strong>self-paced</strong></td>
<td>ITR-eco-140-dd &amp; ITR-eco-500-dd &amp; ITR-eco-610-dd</td>
<td>eCognition - online training</td>
<td>Classroom – fundamentals; Classroom – analysis strategies Classroom – creating Architect solutions</td>
<td>Quote/PO</td>
</tr>
</tbody>
</table>

Above table considers day rates only. Hourly rates are available on request.
Training Format

Classroom training (instructor-led)

All instructor-led classes are held in English or German, unless arranged otherwise with the instructor. Licenses for all the relevant software will be provided by Trimble for the duration of the course. Instructor-led classroom training may take place directly at the customers’ facilities (on-site) or at a Trimble facility specified by the trainer (in-house). Depending on the training site, additional travel expenses need to be taken into account when defining the quote.

<table>
<thead>
<tr>
<th>Format</th>
<th>Description</th>
<th>Benefits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standard classroom training</td>
<td>Classroom training is a cost effective option, where up to 5 participants have the same or similar training needs.</td>
<td>Delivering classroom training programs at your premises will ensure minimum interruption to your business day, save you money on travel and hotel accommodations and provide the training to your staff in familiar surroundings.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Costs</th>
<th>Benefits</th>
<th>Additional Costs</th>
</tr>
</thead>
<tbody>
<tr>
<td>On-site</td>
<td>The Trimble trainer travels to the customers’ facility and provides training on-site.</td>
<td>Costs to be quoted in addition to the training costs:</td>
</tr>
<tr>
<td>(ITR-eco-110-dd &amp; ITR-eco-500-dd &amp; ITR-eco-610-dd)</td>
<td></td>
<td>- Travel days to and from training (ITR-eco-500-dd)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Travel and accommodation costs (car, train, flight, additional extra costs) – to be estimated before quote is provided. (ITR-eco-600-dd) or Travel expenses based on real costs (ITR-eco-610-dd).</td>
</tr>
<tr>
<td>In-house</td>
<td>Cost-effective, as no travel expenses for trainer have to be included. Optimal training environment. Trainees travel on their own expenses. Limited to maximum of 5 participants.</td>
<td>No additional costs.</td>
</tr>
<tr>
<td>ITR-eco-120-dd</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Online Training

The online training is predominantly designed as self-study training. The courses provide theory and background information as well as detailed hands-on exercises. All online courses and webinars are held in English. Detailed product codes are listed in the online training items below.

- Online, 24/7: All courses are available via the Trimble Learning Center: http://www.trimblelms.com
- “Office hours” once per week: If you need help on one of the training topics or exercises, write to imaging_training@trimble.com for assistance with the training material.

<table>
<thead>
<tr>
<th>Format</th>
<th>Description</th>
<th>Benefits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Self-study</td>
<td>The online courses are self-study and have theory/introduction parts as well as videos and detailed, interactive hands-on exercises teaching a particular topic</td>
<td>Fits perfectly in your workday, without being away from your desk. The participant can flexibly decide when to work on the exercises, 24/7.</td>
</tr>
<tr>
<td>Office hours</td>
<td>An experienced eCognition trainer answers questions about the training content and you can get help with the exercises from an experienced eCognition trainer.</td>
<td>Get in direct contact with an experienced trainer for quick assistance.</td>
</tr>
</tbody>
</table>

Training registration and fee

You will find the web-based courses in the Trimble Learning Center (http://www.trimblelms.com). Register for a course, follow the payment instructions and send the order form to imaging_training@trimble.com. All courses will be accessible after payment is received and approved.

General Training Prerequisites

Training attendees are responsible for providing computer hardware that meets the eCognition system requirements:

- 64-bit operating system
- Windows 7 or newer
- A minimum of 4GB RAM
eCognition Classroom Training

The section below describes the instructor-led face-to-face Classroom training.

Overview

We offer classroom training for all eCognition products. In this brochure training courses are described:

- eCognition – fundamentals (eCognition Developer) – 3 days
- eCognition – analysis strategies (eCognition Developer and Server) – 2 days
- eCognition – creating Architect solutions (from Rule Sets to solutions) – 2 days

If you are interested in being trained on one of our products, please contact us for details at: imaging_training@trimble.com
Overview
This training course teaches the complete eCognition image analysis workflow, from project set up to the export of results. Course material focuses on core theoretical and technical concepts. You will work on sample data representing realistic application fields and real-life problems. Typically, the training duration is three days. Additional training days may be required based on the customers’ knowledge and background.

Recommended prerequisites:
- Background in GIS & remote sensing

Content
- Introduction to eCognition
- Object-based image analysis in theory
- Data handling and project set up
- Image analysis in eCognition
- Hands-on exercises
- Resources for eCognition users

Format and price
Three day instructor-led training for up to 5 participants; necessary software licenses will be provided; Price upon request (imaging_training@trimble.com)

How to proceed after training:
- Self-study: We recommend learning more about remote sensing, object-based image analysis and various sensor types
- eCognition – analysis strategies Training: After you have worked with eCognition Developer and feel comfortable with the tools and functionality we recommend more in-depth training to bring improve your analysis workflow and production capabilities
eCognition – analysis strategies (eCognition Developer and Server)

Overview
This two day training teaches techniques to improve eCognition workflow strategies. You will be guided through the specific concepts and processes to increase rule set efficiency within the eCognition Developer and Server environments.

Recommended prerequisites:
- Strong background in remote sensing and image analysis
- eCognition experience
- Participation in the eCognition – fundamentals training or equivalent knowledge

Content
The specific content of this training class is subject to change based on the background and application field of participants. Training topics may include:

- Optimized project management
- Batch processing practices
- Customized algorithms
- Advanced segmentation techniques
- Exploration of new features in eCognition

Format and price
Two day instructor-led training for up to 5 participants; necessary software licenses will be provided; Price upon request (imaging_training@trimble.com)
How to proceed after training:

• Application Specific Consulting: Learn about special, application specific adjustments and techniques that can be applied to help you reach your output goals.
eCognition – creating Architect Solutions (from Rule Sets to solutions)

Overview
In this two day training you will learn about working with eCognition Architect and how to create Architect solutions based on rule sets created in eCognition Developer. The training covers lessons about Architect functionality, creating and using Architect solutions.

Recommended prerequisites:
- General GIS & Remote Sensing knowledge
- Experience with eCognition Developer & Rule Set generation are helpful or participation in the eCognition – fundamentals training

Content
- Introduction eCognition Architect
- Working with existing Architect solutions
- Creating Architect solutions
- Saving & sharing solutions
- Working with Architect solutions

Format and price
Two day instructor-led training for up to 5 participants; necessary software licenses will be provided; Price upon request (imaging_training@trimble.com)

How to proceed after training:
- Eventually take part in the eCognition – analysis strategies training to improve techniques
**eCognition Online Training**

**Overview**

Currently we have online courses for eCognition - fundamentals available.

**eCognition – fundamentals**

For eCognition – fundamentals online course package is comprised of 6 modules. The course explains the core concepts of Rule Set development and analysis using eCognition Developer.

**eCognition - fundamentals (Online Course)**

**Overview**

The eCognition - fundamentals online course package starts with an introduction webinar, followed by six online courses. The courses explain theory and methods and guide you through the core tools and functionality needed for image analyses.
### Format and price

The courses are available as self-study courses. Every course contains a recorded webinar, theory and background information as well as detailed hands-on exercises. Every course is finalized by a quiz. Upon passing with an 80% score, you receive a certificate. Join the eCognition Community to discuss training content and get help. Estimated duration altogether: 8 hours.

Please order and register with the following link to the Trimble Learning Center:
http://www.trimblelms.com